

## COLLECTIBLE CHRONICLES

*As a company founded by fellow collectors, we understand that your collection is worth so much more than just money.*



### INTRODUCING LLOYD'S OF LONDON

Effective June 1, 2008, Collectibles Insurance Services will begin issuing new policies and renewals with Lloyd's of London.

**Who is Lloyd's of London?** Lloyd's of London is one of the world's leading insurance markets, transacting business worth billions of dollars in premiums each year. On March 29, 2007, A.M. Best affirmed the financial strength rating of *A (Excellent)* and the issuer credit rating of "a" of Lloyd's of London.

**So what does this mean for you?** By moving your coverage to Lloyd's, we are able to keep your *rates affordable* and continue to provide *comprehensive coverage* for your collection. The current carrier planned to change the program significantly and our

customers would have experienced considerable rate increases (up to 30%) as well as major coverage restrictions.

**What do you need to do?** Upon policy renewal, you will receive more information about Lloyds as well as your new policy. The new policy will be issued on your renewal date so there will be no lapse in coverage. Please review the letter and policy carefully and do not hesitate to call Collectibles with any questions. To continue covering your valuable collection, just *submit your premium payment as usual* - by mail or phone.

**Expanded coverage now available.** With Lloyds we can now provide coverage for your *doll, fine art and furniture collections!*

### WHERE IN THE WORLD IS W. DANFORTH (DAN) WALKER?!

Some of you have been calling, others have been writing and some have sent emails wondering where is Dan Walker? For the most part Dan is right where he has always been...here in Maryland or at shows across the US talking to collectors and dealers. The only difference is that he is now semi-retired (or so he says). He is usually in the office on Tuesday and Wednesdays. You can also catch Dan at shows but just not quite as many.

*We are very lucky to have such a dedicated and noteworthy collector and congratulate Dan on his (partial) retirement!*



[www.collectinsure.com](http://www.collectinsure.com)

888-837-9537

info@insurecollectibles.com

## WHAT'S NEW ONLINE?

In December of 2007, Collectibles launched a brand *new website*. You will find tons more information and some great new services:

- **Online Estimates:** Collectors can get an instant quote and dealers can request a quote online. <http://www.collectinsure.com/cost.html>
- **Customer Service:** Request changes or submit a claim and it will be routed to your underwriter. <http://www.collectinsure.com/service.html>
- **Enhanced Content:** More information on what the policy covers as well as links to other collector services vendors, research sources and collectibles dealers.
- **Forms Library:** Downloadable applications, brochures, and rate sheets.

Coming soon you will be able to *complete applications and submit payments online!*

## YOUR QUESTIONS ANSWERED

Q: Why am I paying a policy fee?

*A: While many of you have been paying a policy fee for the last few years, it may be new to some of you. A policy fee, in accordance with your state, must be reasonably related to the cost of underwriting, issuing, processing and servicing the policy by the surplus lines broker.*

Q: Why am I paying a sales tax?

*A: You are not paying a sales tax, you are paying a surplus lines tax. This tax goes directly to your state and is on all surplus lines (specialty insurance) policies. The reason you do not see a tax on your homeowner's policy is because they are not required to break out any tax separate from your premium, as we are required to do.*

Q: What is the affidavit, state stamp or licensing wording on my Declarations page?

*A: The format and wording of this may vary depending on what state you live in. What this means is that if the insurance carrier becomes insolvent and you have an outstanding claim at that time, your claim will not be paid under the state's Guaranty Fund. Collectibles Insurance Services does not write insurance with any carrier that has less than an A rating by AM Best.*

## MEET US IN PERSON

**Blade Show**

- Atlanta GA, May 30—June 1

**Wizard Philadelphia**

- Philadelphia PA, May 30—June 1

**NAPEX**

- Washington DC, June 6—8

**Memphis Coin Show**

- Memphis TN, June 26—29

**Palmer & Wirf**

- Seattle WA, July 11—13

**National Train Show**

- Anaheim CA, July 17— 21

**San Diego Comic Con**

- San Diego CA, July 24—27

**National Sports Collectors  
Convention**

- Chicago IL, July 30—August 3

**Missoula Gun Show**

- Missoula MT, August 8—10

**Reno Gun Show**

- Reno NV, August 14 — 18

California License # 0F82785

In Michigan dba Collectibles Insurance Agency Services LLC  
In New York dba Collectibles Services Insurance Agency, LLC